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Juport Division No. AUG 3 0 1927

RETAIL PRICE LIST

OF

Hardy Nursery Products



Pontiac Nursery Company

ARCHITECTS BUILDING, DETROIT, MICHIGAN

Member of American Assn. of Nurserymen and Michigan Assn. of Nurserymen

TERMS

ORDERS-All orders are accepted subject to previous sales and the following terms and conditions.

PRICES-Prices in this catalog supersede all previous lists, catalogues and quotations. Prices are subject to change without notice. THE PRICES IN THIS CATALOG INCLUDE PACKING. Many other nurseries charge the customer for packing for shipment, amounting on some shipments to 50% of the cost of the nursery stock. Our prices are f. o. b. customer's place if within 10 miles of our Nurseries. Arrangements can be made for distance deliveries by motor trucks or full truck loads if desired.

STOCK SPECIALLY SELECTED by customers at the Nurseries will be charged to the value of the

QUANTITY-Lots of 5 and 50 will be furnished at the 10 and 100 rates respectively.

PACKING-All goods are thoroughly packed, insuring best protection while in transit. All packing charges are included in our list prices, except for stock of unusual size, when the packing will be a matter of special quotation.

GUARANTEE AND CLAIMS-All goods are guaranteed true to name, full count, up to grade, and in good condition when shipped. Any plant proving untrue to name will be replaced. On all stock sold at retail price we guarantee stock to reach customer in first class condition. Claims to receive consideration must be made within five days after receipt of goods. Orders are not subject to countermand.

TERMS, CASH WITH ORDER, except to persons who satisfy us as to their responsibility, when accounts will be due in 30 days.

Shipping Instructions

SHIPPING SEASON opens about March 1 in the Spring and August 1 in the Fall.

INSPECTION AND FUMIGATION-Our stock is regularly inspected and certificate will be sent with each shipment. Stock will be fumigated when requested or when the State laws require it.

FORWARDING-Write plainly and give explicit directions as to address and mode of shipment. Shipments will be forwarded exactly as directed: but when without instructions, we will use our best judgment and forward by shortest and safest route. We recommend all herbaceous plants to be shipped by express or parcel post.

Premiums

To encourage larger purchasers, you may offer as a bonus on an

ORDER OF \$10.00 OR OVER, any of the products named below:

1 Apple,

2 Currants,

1 Peach,

1 Pear.

4 Blackberries,

2 Gooseberries,

1 Rose.

1 Shrub.

4 Raspberries,

1 Vine.

1 Grape,

2 Perennials.

Varieties purchaser's selection,

The above premiums do not apply on special collection orders, nor stock sold at 100 or 1000 rates, only at each or dozen rates.

At the 100 rate you may add one tree, where 50 or more trees are purchased of the same kind.

Under the above offer a salesman should be able to make his orders average \$10.00 each.

NUMBER OF PLANTS OR TREES TO ACRE

40	by	40	feet	27		4	by	4	feet	2723
35	by	35	feet	35		3	by	3	feet	4840
30	by	30	feet	50		2	by	2	feet	10890
25	by	25	feet	70		1	by	1	feet	43560
20	by	20	feet	110		3	by	1	feet	14520
18	by	18	feet	136		3	by	2	feet	7260
16	by	16	feet	170	•••••	4	by	1	feet	10890
15	by	15	feet	205		4	by	2	feet	5445
12	by	12	feet	300		4	by	3	feet	3630
10	by	10	feet	435	•••••	8	by	1	feet	5445
8	bу	8	feet	680	•••••	8	by	3	feet	1815
6	by	6	feet	1210	•••••	10	by	5	feet	871
5	bу	5	feet	1743	•••••	12	by	5	feet	726

RULES TO FIND THE NUMBER OF PLANTS TO ACRE

Multiply the distance in feet between the rows by the distance the plants are apart in the rows, and the product will be the number of square feet for each plant or hill; which divided into the number of feet in an acre (43560) will give the number of trees to the acre.

DISTANCES FOR PLANTING

Standard Apple Trees, 25 to 30 feet apart each way. Standard Plums, Cherries, Pears, Apricots, Peaches, Nectarines, 16 to 20 feet apart each way.

Dwarf Pears, 10 to 12 feet apart each way.

Grapes, 8 by 8 feet.

Currants and Gooseberries, 3 to 4 feet apart.

Raspberries and Blackberries, 3 to 4 feet by 5 to 7 feet apart.

Strawberries for field culture, 1 to 11/2 by 3 to 31/2 feet apart.

Strawberries for garden culture, 1 to 2 feet apart.

DECIDUOUS TREES

ACER Dasycarpum Price	Price	HICORIA Ovata Price	e Price
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	per 10 \$15.00	(Planting Guide Page 11) each 2 to 3'	per 10
1 to 11/4" caliper 8 to 10' 2.50	22.50	3 to 4'	35.00 45.00
1½ to 1½" caliper 10 to 12' 3.50	30.00	JUGLANS Nigra (Pltg. Guide Page 11)	
1½ to 2" caliper 10 to 12" 5.00	40.00	4 to 6'	27.50
ACER Ginnala (Pltg. Guide Pages 10 & 19) 2 to 3' high	9.50	4 to 6'	35.00
3 to 4' high	17.50	LARIX Europaea	
4 to 5' high 3.00	25.00	4 to 6' 5.00	45.00
5 to 6' high	35.00	LARIX Laricina (Pltg. Guide Page 11)	45.00
ACER Negundo (Pltg. Guide Page 10)	17.50	4 to 6' 5.00	45.00
34 to 1" 6 to 8' 2.00 1 to 114" 6 to 10' 2.50	$17.50 \\ 22.50$	LIRIODENDRON Tulipifera (Planting Guide Pages 11 and 13)	
1½ to 1½" 10 to 12' 3.50	30.00	6 to 8' 3.25	5 27.50
ACER Platanoides (Pltg. Guide Pg. 10)		6 to 8'	35.00
6 to 8'	37.50	10 to 12'	45.00
10 to 12'	$45.00 \\ 65.00$	OSTRYA (Ironwood) Write (Planting Guide Page 11) and	for sizes prices
ACER Pseudoplatanus (Pltg. Guide Pg. 10)		PLATANUS Occidentalis	prices
8 to 10' 5.00	45.00	(Planting Guide Page 11)	
ACER Rubrum (Pltg. Guide Page 10)		6 to 8'	5 27.50
6 to 8'	45.00	8 to 10'	$35.00 \\ 45.00$
	65.00	PLATANUS Orientalis (Pltg. Guide Pg. 11)	3 45.00
ACER Saccharum (Pltg. Guide Page 11)	45.00	8 to 10' 4.00	35.00
1 to 1½" 8 to 10'	65.00	10 to 12' 5.00	45.00
SCHWEDLER MAPLE		POPULUS Angulata (Pltg. Guide Page 11)	
(Planting Guide Page 11)	45.00	6 to 8'	13.50 17.50
6 to 8'	45.00	8 to 10'	25.00
WIER MAPLE (Pltg. Guide Page 11)	27.50	POPULUS Bolleana (Pltg. Guide Page 11)	
34 to 1" 6 to 8' 3.00 1 to 14" 8 to 10' 4.00 11/2" 10 to 12' 5.00	35.00	6 to 8'	22.50
	45.00	8 to 10'	32.50 45.00
AILANTHUS Glandulosa (Pltg. G. Pg. 11)	00.00	LOMBARDY POPLAR (Pltg. Guide Pg. 12)	49.00
8 to 10'	30.00	8 to 10'	22.50
AESCULUS Glabra (Pltg. Guide Pg. 11 & 13)	45.00	8 to 10'	32.50
4 to 6'	65.00		3 45.00
BETULA Alba (Pltg. Guide Page 11)		POPULUS Simoni (Pltg. Guide Page 12) 6 to 8'	17.50
6 to 8' 4.00	35.00	8 to 10'	22.50
8 to 10'	45.00	PTELEA Trifoliata (Pltg. Guide Page 12)	
CUTLEAF WEEPING BIRCH (Pltg. Guide Pages 11 & 14)		6 to 8'	27.50
4 to 6' 5.00	45.00		35.00
4 to 6'	65.00	QUERCUS Alba (Pltg. Guide Page 12)	37.50
BETULA Papyrifera (Pltg. Guide Page 11)	45.00	5 to 6'	45.00
8 to 10'	45.00	QUERCUS Palustris (Pltg. Guide Page 12)	
CARAGANA Arborescens See Flowering (Pltg. Guide Page 11) for price		5 to 6'	37.50
CATALPA Rungeii (Pltg. Guide Page 11)		8 to 10'	$\begin{array}{ccc} 0 & 45.00 \\ 0 & 55.00 \end{array}$
2 yr. heads 4 to 6' strong\$4.00	\$35.00	QUERCUS Rubra (Pltg. Guide Page 12)	00.00
2 yr. heads 6 to 8' strong 5.00	40.00	5 to 6' 4.00 6 to 8' 5.00	37.50
1 yr. heads 4 to 6' strong	$\frac{30.00}{35.00}$	6 to 8' 5.00	0 45.00
CATALPA Speciosa	00.00	SALIX Babylonica	
(Planting Guide Pages 11 & 13)		(Planting Guide Pages 12 & 14) 6 to 8'	27.50
6 to 8'	20.00	8 to 10' 4.00	35.00
	25.00	SALIX Discolor (Pltg. Guide Page 12)	
CELTIS Occidentalis (Pltg. Guide Page 11)	25.00	4 to 6'	27.50
6 to 8'	35.00		0 35.00
	45.00	SALIX Pentandra (Pltg. Guide Page 12)	17.50
FAGUS Americana (Pltg. Guide Page 11)	45.00	6 to 8'	
4 to 6'	45.00		
FAGUS Sylvatica (Pltg. Guide Page 11) 4 to 6'	45.00	SALIX Vitellina (Pltg. Guide Page 12) 6 to 8'	17.50
FRAXINUS Americana		8 to 10' 3.0	0 27.50
(Planting Guide Page 11)		WEEPING GOLDEN WILLOW	
6 to 8'	25.00	(Planting Guide Page 12)	00.50
8 to 10'	$\frac{35.00}{45.00}$	4 to 6'	$\begin{array}{ccc} 0 & 22.50 \\ 0 & 25.00 \end{array}$
	45.00		20.00
FRAXINUS Lanceolata (Planting Guide Page 11)		SASSAFRAS Varifolium (Planting Guide Page 12)	
6 to 8'	25.00	4 to 6'	0 37.50
6 to 8'	35.00	6 to 8' 5.0	0 45.00
	45.00	SORBUS Americana (Pltg. Guide Page 12)	-
GINGKO Biloba (Pltg. Guide Page 11)	07.50	4 to 6'	$\begin{array}{ccc} 0 & 27.50 \\ 0 & 37.50 \end{array}$
4 to 6'	$\frac{27.50}{45.00}$	8 to 10'	0 45.00
	-		

DECIDUOUS TREES

(Conti	inued)
SORBUS Aucuparia Price Price (Planting Guide Page 12) each per 10	ULMUS Campestris Price Price (Planting Guide Page 12) each per 10
4 to 6' \$3.00 \$27.50 6 to 8' 4.00 37.50 8 to 10' 5.00 45.00	(Planting Guide Page 12) each per 10 8 to 10'
8 to 10'	CORKBARK ELM (Pltg. Guide Page 12)
4 to 6' 5.00 45.00	8 to 10'
ULMUS Americana (Pltg. Guide Page 12) 3/4 to 1" 6 to 8'	ULMUS Glabra (Pltg. Guide Page 12)
1 to 11/6" 8 to 10' 3.00 27.50	8 to 10'
$1\frac{1}{4}$ to $1\frac{1}{2}$ " 10 to 12 '	ULMUS Moline (Pltg. Guide Page 12)
CAMPERDOWN ELM (Pitg. Guide Pg. 12)	6 to 8'
2 yr. heads 6 to 8'	
FLOWERIN	NG TREES
Price Price each per 10	Price Price
ACER Pseudoplatanus See Deciduous Trees	each per 10 LIRIODENDRON Tulipifera
(Pltg. Guide Pages 10 & 12) for sizes and prices	(Pltg. Guide Pages 11 & 13) See Deciduous Trees
PURPLE SYCAMORE MAPLE (Planting Guide Page 12)	MALUS Arnold Crab for sizes and prices
6 to 7′\$7.00	(Planting Guide Page 13) 2 to 3'\$3.00 \$27.50
AESCULUS Glabra See Deciduous Trees (Pltg. Guide Pages 11 &13) for sizes and prices	3 to 4'
AMELANCHIER Canadensis See Flowering Shrubs	MALUS Baccata.Jacki (Planting Guide Page 13)
(Pltg. Guide Pages 13 & 19) for sizes and prices AMYGDALUS Dbl. Whiteflowering Almond	2 to 3' 3.00 27.50
(Planting Guide Pgs. 13 & 24) See Flowering Shrubs	3 to 4'
for sizes and prices AMYGDALUS Rubra See Flowering Shrubs	2 to 3' 2.50 22 50
(Pltg. Guide Pages 13 & 24) See Flowering Shi tubs	Carmine CRAB (Pltg. Guide Page 13)
CARAGANA Arborescens (Pltg. Guide Pages 13 & 20) See Flowering Shrubs for sizes and prices	2 to 3'
CATALPA Speciosa See Deciduous Trees	2 to 3' 3.00 27.50
(Pltg. Guide Pages 11 & 13) for sizes and prices	
CERCIS Canandensis (Pltg. Guide Page 13) 3.00 27.50 4 to 5' 4.00 35.00	MALUS Sargenti (Pltg. Guide Page 13) 2 to 3'
CORNUS Florida See Flowering Shrubs (Pltg. Guide Pages 13 & 20) for sizes and prices	MALUS Scheideckeri (Pltg. Guide Page 13) 2 to 3'
REDFLOWERING Dogwood See Flowering Shrubs	
(Pltg. Guide Pages 13 & 20) for sizes and prices CRATAEGUS Coccinea	MORUS Alba (Pltg. Guide Page 13) 4 to 6'
(Planting Guide Page 12)	
2 to 3'	MORUS Tatarica (Pltg. Guide Page 14) 6 to 8'
CRATAEGUS Cordata	PRUNUS Pennsylvanica See Flowering Shrubs (Pltg. Guide Pages 14 & 24) for sizes and prices
(Planting Guide Page 13) 2 to 3'	(Pltg. Guide Pages 14 & 24) for sizes and prices PRUNUS Pissardii See Flowering Shrubs
3 to 4' 4.00 35.00	(Pltg. Guide Pages 14 & 24) for sizes and prices
CRATAEGUS Crusgalli (Planting Guide Page 13)	PRUNUS Serrulata (Pltg. Guide Page 14) 2 to 3'
2 to 3'	PRUNUS Seiboldi (Pltg. Guide Page 14)
PAUL'S DOUBLE SCARLET HAWTHORN	2 to 3'
(Planting Guide Page 13)	PRUNUS Triloba See Flowering Shrubs (Pltg. Guide Pages 14 & 24) for sizes and prices
3 to 4' 4.00 35.00	ROBINIA Pseudoacacia
ELEAGNUS Angustifolia See Flowering Shrubs (Pltg. Guide Pages 13 & 21) for sizes and Prices	(Planting Guide Page 14) 6 to 8'
GLEDITSIA Triacanthos	TILIA Americana (Pltg. Guide Page 14)
(Planting Guide Page 13) 3 to 4'	6 to 8'
4 to 6'	10 to 12'
(Planting Guide Page 13)	PYRAMIDAL EUROPEAN LINDEN (Planting Guide Page 14)
4 to 6' 5.00	8 to 10'
WEEPIN	G TREES
BETULA Each Per 10 See Deciduous Trees	SALIX Kilmarnock Willow Each Per 10
(Pltg. Guide Pages 11 & 14) for sizes and prices	(Planting Guide Page 14)
MORUS Weeping Mulberry (Planting Guide Page 14)	4 to 6'
2 yr. heads 5 to 7' stem\$5.00 \$47.50	SORBUS Weeping Mountain Ash (Planting Guide Page 14)
SALIX Babylonica See Deciduous Trees	2 yr. heads 5 to 7' stems 5.00 47.50
(Pltg. Guide Pages 12 & 14) for sizes and prices	

EVERGREENS

All Evergreens dug with a ball of earth and burlapped to insure successful transplanting.

ABIES Balsamea	Price	PICEA Canadensis	Price
(Planting Guide Page 15)	each	(Planting Guide Page 15) 1½ to 2′ 2 to 2½′ 2½ to 3′ 2 to 3′	each
12 to 15"	\$2.50 3.00	1½ to 2′	\$3.00
12 to 15"	4.00	2 to 2½,	4.00
2½ to 3/2	5.00	DICEA By and a strong to the control of the control	5.00
3 to 4'	6.00	PICEA Engelmanni (Pltg. Guide Page 16)	C 00
ABIES Concolor (Pltg. Guide Page 15)		1½ to 2′	$\frac{6.00}{7.00}$
18 to 24"	5.00	2½ to 3'2	10.00
Z to Z½	6.00		
ABIES Nordmanniana (Pltg. Guide Page 15)		18 to 24"	3.00
18 to 24" 2 to 2½'	5.00	2 to 2½'	4.00
THOMSWILL D. I. (DI. G. I. D. 17)	6.00		
EUONYMUS Radicans (Pltg. Guide Page 15)	37.	3 to 3 ½ 31½ to 4 ′ 4 to 5 ′	5.00
2 yr. No. 1	prices	4 to 5' -	$\frac{5.50}{6.00}$
	prices	4 to 5'	8.00
(Planting Guide Page 15) 18 to 24"	3.50	Koster Blue Spruce No trees to	
HINIPERIS Chinansis (Pltg. Cuido Page 15)	0.00	(Planting Guide Page 16) this year	ar
JUNIPERUS Chinensis (Pltg. Guide Page 15) 12 to 18"	3.50	DICEA D. (DIL C. I. D. 10)	
18 to 24"	4.50	18 to 24"	7.00
JUNIPERUS Communis Hibernica		2 to 2½'	9.00
(Planting Guide Page 15)		2½ to 3′	12.00
18 to 24" 2 to 3' 3 to 4'	4.00		15.00
2 to 3′	5.50	PINUS Cembra (Pltg. Guide Page 16)	w 00
3 to 4'	7.50	15 to 18" broad	5.00
JUNIPERUS Communis Suecinca		18 to 24" broad	$\frac{6.00}{8.00}$
(Planting Guide Page 15)	0.70	DINUC Montons (Dita Code Describe	0.00
12 to 15"	$\frac{3.50}{4.50}$	PINUS Montana (Pltg. Guide Page 16)	4.50
Colden Junines (Plter Cuide Dece 15)	4.00	15 to 18" broad	6.00
Golden Juniper (Pltg. Guide Page 15) 12 to 18" broad	5.00	PINUS Montana Mughus (Pltg. Guide Page 16)	0100
18 to 24" broad	6.00	19 to 15" broad	4.00
JUNIPERUS Innanica (Pltg. Guide Page 15)	0.00	15 to 18" broad	5.00
15 to 18"	3.50	18 to 24" broad	8.00
JUNIPERUS Japonica (Pltg. Guide Page 15) 15 to 18"	4.50	PINUS Nigra (Pltg. Guide Page 16)	
Pfitzer Juniper (Pltg. Guide Page 15)		1½ to 2′	2.50
18 to 24"	8.00	2 to 2½'	4.00
18 to 24" 2 to 3'	12.00	Z½ to 3	5.00
Prostrate Juniper (Pltg. Guide Page 15)		PINUS Ponderosa (Pltg. Guide Page 16)	0.00
15 to 18"	6.00	1½ to 2' 2 to 2½' 2½' 2½ to 3'	$\frac{3.00}{4.00}$
18 to 24"	7.50	21/2 to 3/	$\frac{4.00}{5.00}$
JUNIPERUS Sabina (Pltg. Gulde Page 15) 12 to 15"		PINUS Resinosa (Pltg. Guide Page 16)	0.00
12 to 15"	3.50	11% to 2'	3.00
18 to 24"	$\frac{5.00}{6.00}$	1½ to 2′	4.00
Schott Pederder (Plta Cvide Pere 15)	0.00	2½ to 3/2	5.00
Schott Redcedar (Pltg. Guide Page 15)	5.00	PINUS Strobus (Pltg. Guide Page 16)	
18 to 24"	6.00	18 to 24"	3.00
2½ to 3,2	10.00	18 to 24"	5.50
JUNIPERUS Scopulorum (Pltg. Guide Page 15)		2½ to 3′	6.00
15 to 18" tall	4.00	3 to 3½	7.00
18 to 24" tall	5.00	3½ to 4′	8.00
2 to 2½' tall	6.00		10.00
2½ to 3'2	6.50	PINUS Sylvestris (Pltg. Guide Page 16)	0.00
Silver Redcedar (Pltg. Guide Page 15)	4.00	18 to 24" 2 to 2½'	$\frac{3.00}{5.50}$
15 to 18"	5.00	2 to 2½ 2½ to 3′	6.00
2 to 3'	7.50	3 to 3½'	7.00
JUNIPERUS Virginiana (Pltg. Guide Page 15)		3 1/2 to 4	8.00
JUNIPERUS Virginiana (Pltg. Guide Page 15) 18 to 24"	3.50	4 to 5'	10.00
2 to 2½'	5.00	PSEUDOTSUGA Douglasi	
2½ to 3′	6.00	(Planting Guido Page 17)	
3 to 3½′	7.00	2 to 2½'	4.00
3½, to 4	8.00	2½ to 3′	5.00
Waukegan Juniper (Pltg. Guide Page 15) 12 to 15" broad	9.50	2 to 2½'	6.00 7.00
15 to 18" broad	$\frac{3.50}{5.00}$	0 ½ t0 4	8.00
18 to 24" broad	6.00		
PACHYSANDRA Terminalis		PSEUDOTSUGA Douglasi Glauca None to	
(Planting Guide Page 15)		(Planting Guide Page 17) this y	ear
2 yr. clumps	.50	RETINOSPORA Golden Swara	
PICEA Alcockiana (Pltg. Guide Page 15)		(Planting Guide Page 17) 12 to 15"	F 0.5
15 to 18"	4.00	12 to 15"	5.00
	6.00		7.50
Blue Colorado Spruce (Pltg. Guide Page 15)		RETINOSPORA Goldenplume	
1½ to 2′	7.00	(Planting Guide Page 17)	F 00
2 to 2½' 2½ to 3'	19.00	12 to 15"	$\frac{5.00}{7.50}$
~/2 10 0	12.00	10 10 10	
	F 4		

EVERGREENS

(Planting Guide Page 17) 12 to 15"	Ch (Planting Guide Page 18) er 18 to 24"	
2 to 2½'	00 3½ to 4'	6.00 8.00
1/2 to 2½' 10 TAXUS Canadensis None to o (Planting Guide Page 17) TAXUS Cuspidata None to o	114/2 to 2'	$4.00 \\ 5.50 \\ 6.00 \\ 8.00$
(Planting Guide Page 17) this yea DWARF JAPANESE YEW None to o (Planting Guide Page 17) this yea Thuia American Globe Arborvitae	fer 15 to 18" broad	$3.50 \\ 4.50 \\ 6.00$
(Planting Guide Page 17) 12 to 15" broad	$\tilde{2}$ to $2\frac{1}{2}$	$3.00 \\ 4.50 \\ 6.00$
2 to 2½'	Woodward Arborvitae (Pltg. Guide Page 18) 10 to 12" broad	4.00 5.00
George Peabody Arborvitae Planting Guide Page 18) 15 to 18"	.50 18 to 24"	$3.00 \\ 4.00 \\ 5.00 \\ 6.00$

FLOWERING SHRUBS									
ACANTHOPANAX Pentaphyllum (Planting Guide Page 19) each 2 to 3'	Price per 10 \$ 9.50 11.00	Price per 100 \$ 85.00 95.00	CARAGANA Arborescens (Pltg. Guide Pages 13 & 19) each per 10 per 100 2 to 3'						
(Pltg. Guide Pages 10 & 19) for AMELANCHIER Canadensis	Deciduo prices a		CARYOPTERIS Incana (Planting Guide Page 20) 18 to 24"						
(Pltg. Guide Pages 13 & 19) 2 to 3'	$10.00 \\ 12.00$	90.00 100.00	CEPHALANTHUS Occidentalis (Planting Guide Page 20) 2 to 3'						
(Planting Guide Page 19) 2 to 3'	$9.50 \\ 12.00$	85.00 100.00	CHIONANTHUS Virginica (Planting Guide Page 20)						
ARALIA Spinosa (Planting Guide Page 19) 2 to 3'	9.50 12.00	85.00 100.00	2 to 3'						
ARONIA Arbutifolia (Planting Guide Page 19) 2 to 3'	11.50	95.00	2 to 3'						
BENZOIN Aestivale (Planting Guide Page 19) 2 to 3' 1.00	9.50	85.00	2 to 3'						
BERBERIS Thunbergii (Planting Guide Page 19) 12 to 18"	4.00 5.00	30.00 40.00	(Planting Guide Page 20) 2 to 3'						
2 to 3'	9.50	85.00 36.00	(Planting Guide Page 20) 2 to 3'						
8 to 12"	4.50 5.50	40.00 48.00	CORNUS Amomum (Planting Guide Page 20) 2 to 3' .75 7.00 65.00 3 to 4' 1.00 9.50 85.00						
(Planting Guide Page 19) 2 to 3'	9.50	85.00	Coral Dogwood (Planting Guide Page 20) 2 to 3'						
(Planting Guide Page 20) 2 to 3'	9.50	85.00	CORNUS Florida (Pltg. Guide Pages 13 & 20)						
(Planting Guide Page 20) 18 to 24"	$9.50 \\ 12.00$	85.00 100.00	2 to 3'						

Goldentwig Dogwood Price each (Planting Guide Page 20) each 2 to 3' \$,90 3 to 4' 1.00	Price per 10 \$ 8.50	Price per 100 \$ 75.00		Price per 10 \$13.50	Price per 100
CORNUS Kousa	9.50	90.00	EUONYMUS Americanus	17.50	\$125.00 150.00
(Planting Guide Page 20) 18 to 24"	$9.50 \\ 11.50$	90.00 100.00	(Planting Guide Page 21) 2 to 3'	$13.50 \\ 17.50$	$^{125.00}_{150.00}$
CORNUS Mascula (Planting Guide Page 20) 18 to 24"	11.50 13.50	100.00 125.00	EUONYMUS Europaeus (Planting Guide Page 21) 18 to 24"	11.00	95.00
CORNUS Paniculata (Planting Guide Page 20)			EXOCHORDA Grandiflora (Planting Guide Page 21)	13.50	125.00
2 to 3'	$9.50 \\ 11.00$	85.00 95.00	2 to 3'	11.00	95.00
(Pltg. Guide Pages 13 & 20) 18 to 24"	$18.00 \\ 22.50$	$175.00 \\ 200.00$	(Planting Guide Page 22) 2 to 3'	$7.00 \\ 9.50$	65.00 85.00
CORNUS Sanguinea (Planting Guide Page 20) 2 to 3'	7.00 9.50	65.00 85.00	(Planting Guide Page 22) 2 to 3'	$7.00 \\ 9.50$	65.00 85.00
Silverblotch Dogwood (Planting Guide Page 20)			FORSYTHIA Suspensa Fortunei (Planting Guide Page 22) 2 to 3'	7.00	65.00
2 to 3'	11.50	95.00	FORSYTHIA Viridissima (Planting Guide Page 22)	9.50	85.00
18 to 24"	$11.00 \\ 13.50$	$95.00 \\ 125.00$	2 to 3'	7.00 9.50	$65.00 \\ 85.00$
(Planting Guide Page 20) 2 to 3'	$\frac{7.00}{9.50}$	$65.00 \\ 85.00$	(Planting Guide Page 22) 18 to 24" 1.00 HIBISCUS Althea	9.50	90.00
CORYLUS Americana (Planting Guide Page 21) 2 to 3'	9.50	85.00	(Planting Guide Page 22) HIBISCUS Alba (Planting Guide Page 22)		
COTONEASTER Acutifolia (Planting Guide Page 21) 18 to 24"	9.50	85.00	2 to 3'	$9.00 \\ 13.50$	85.00 95.00
CYDONIA Dbl. Scarletfl'g Quince	11.50	100.00	(Planting Guide Page 22) 2 to 3'	$9.00 \\ 13.50$	$85.00 \\ 95.00$
(Planting Guide Page 21) 18 to 24"	$9.50 \\ 11.00$	$90.00 \\ 100.00$	HIBISCUS Boule de Feu	9.00	85.00
DEUTZIA Carmine (Planting Guide Page 21) 15 to 18"	$9.50 \\ 11.00$	85.00 100.00	Pink Double Flowering Althea	13.50	95.00
DEUTZIA Lemoine (Planting Guide Page 21)			(Planting Guide Page 22) 2 to 3'	9.00 13.50	85.00 95.00
18 to 24"	$9.50 \\ 11.50$	85.00 95.00	(Planting Guide Page 23) 2 to 3'	$9.00 \\ 13.50$	$85.00 \\ 95.00$
(Planting Guide Page 21) 2 to 3'	7.00 9.50	$65.00 \\ 85.00$	HIBISCUS Rosa Sinensis (Planting Guide Page 23) 2 to 3'	9.00 13.50	85.00 95.00
DEUTZIA Scabra Crenata (Planting Guide Page 21)	7.00	65.00	HIBISCUS Rubrum (Planting Guide Page 23)	9.00	85.00
2 to 3'	9.50	85.00	2 to 3'	13.50	95.00
(Planting Guide Page 21) 2 to 3'	$9.50 \\ 11.00$	$\begin{smallmatrix} 90.00\\100.00\end{smallmatrix}$	(Planting Guide Page 23) 2 to 3'	$9.00 \\ 13.50$	$85.00 \\ 95.00$
DEUTZIA Gracilis (Planting Guide Page 21) 12 to 15"	$9.50 \\ 11.00$	85.00 100.00	HIBISCUS Syriacus (Tree Form) (Planting Guide Page 23) 3 to 4'	$13.50 \\ 15.00$	$100.00 \\ 125.00$
ELAEAGNUS Angustifolia (Pltg: Guide Pages 13 & 21)	9.50	90.00	HIPPOPHAE Rhamnoides (Planting Guide Page 23) 2 to 3'	11.00	100.00
2 to 3'	11.00	100.00	HYDRANGEA Paniculata Grandiflora (Tree Form)		
(Planting Guide Page 21) 18 to 24"	$9.50 \\ 11.00$	85.00 100.00	(Planting Guide Page 23) 2 to 3'	$18.00 \\ 20.00$	$\frac{150.00}{175.00}$

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HYDRANGEA Peegee	Price	Price	Price per 100	(Planting Guide Page 24)	rice	per 10	Price per 100
18 to 24"	\$1.00	\$ 9.50	\$ 85.00	2 to 3'	.75	\$ 7.00	\$ 65.00
(Planting Guide Page 23) 18 to 24"	1.20	12.00	100.00	White Tartarian Honeysuckle (Planting Guide Page 24) e 2 to 3'	1.00	9.00	85.00
HYDRANGEA Snowhill				LONICERA Xvlosteum			
(Planting Guide Page 23) 18 to 24" 2 to 3'			0 = 00	(Planting Guide Page 24) 2 to 3'			
18 to 24"	1.00	$9.50 \\ 12.00$	$85.00 \\ 100.00$	2 to 3'	.75	7.00	65.00
	1.20	12.00	100.00		1.00	12.00	85.00
HYPERICUM Densiflorum (Planting Guide Page 23)				PHILADELPHUS Coronarius (Planting Guide Page 24)			
18 to 24"	1.00	9.50	85.00	2 to 3'	.75	7.00	65.00
2 to 3'	1.25	12.00	110.00	2 to 3'	1.00	9.00	85.00
ILEX Verticillata				Golden Mockorange			
(Planting Guide Page 23) 2 to 3'				(Planting Guide Page 24)			
	1.25	12.00	100.00	12 to 18"	1.00 -	9.50	85.00
KERRIA Double					1.25	12.00	100.00
(Planting Guide Page 23) 18 to 24"	1 95	12.00	100.00	PHILADELPHUS Gordonianus			
	1.20	12.00	100.00	(Planting Guide Page 24)	75	7.00	65.00
KERRIA Japonica (Planting Guide Page 23)				2 to 3'	1.00	9.50	85.00
2 to 3'	1.50	12.50	100.00	PHILADELPHUS Grandiflorus			
KERRIA Silver				(Planting Guide Page 24)			
(Planting Guide Page 23)				2 to 3'	.75	7.00	65.00
18 to 24"	1.25	12.00	100.00		1.00	9.50	85.00
LESPEDEZA Bicolor				Lemoine Mockorange			
(Planting Guide Page 23)	1 00	0.50	00.00	(Planting Guide Page 24)	1.00	9.50	85.00
18 to 24"	1.00	9.50	90.00	2 to 3'	1.25	11.50	100.00
LIGUSTRUM Amurense				Snowbank Mockorange			200100
(Planting Guide Page 23)	50	4.50	40.00	(Planting Guide Page 24)			
(Planting Guide Page 23) 2 to 3'	.75	6.50	60.00	2 to 3'	1.00	9.50	90.00
LIGUSTRUM Ibolium					1.25	11.50	100.00
(Planting Guide Page 24)				PHOTINIA Villosa			
2 to 3'	.75	6.50	60.00	(Planting Guide Page 24) 2 to 3'	1 95	12.00	110.00
LIGUSTRUM Ibota					1.20	12.00	110.00
(Planting Guide Page 24)	0.5	0.00	00.00	PHYSOCARPUS Goldenleaf Ninebark			
18 to 24" 2 to 3'	.35	$\frac{3.00}{4.00}$	$\frac{28.00}{35.00}$	(Planting Guide Page 24)			
	.40	4.00	55.00	(Planting Guide Page 24) 2 to 3'	.75	7.00	65.00
LIGUSTRUM Lodense (Planting Guide Page 24)				3 to 4'	1.00	9.50	85.00
6 to 12"	.35	3.00	28.00	PRUNUS Americana			
6 to 12"	.55	5.00	44.00	(Planting Guide Page 24)	1.50	13.50	115.00
LIGUSTRUM Ovalifolium				3 to 4'	1.50	15.50	115.00
(Planting Guide Page 24) 2 to 3' 3 to 4'	0.0	4 00	45.00	Double Pinkflowering Almond (Planting Guide Page 24)			
2 to 3'	.20	$\frac{1.80}{3.00}$	$\frac{15.00}{28.00}$	2 to 3'	2.00	17.50	125.00
	.00	5.00	20.00	Double Whiteflowering Almond			
LIGUSTRUM Regel (Planting Guide Page 24)				(Planting Guide Page 24)			
18 to 24"	.50	4.50	40.00	2 to 3'	2.00	17.50	125.00
18 to 24"	.75	6.50	60.00	PRUNUS Pennsylvanica			
LIGUS'TRUM Sinense				(Pltg. Guide Pages 14 & 24)	1 50	10 50	115.00
(Planting Guide Page 24)				2 to 3'	2.00	$13.50 \\ 17.50$	$115.00 \\ 150.00$
2 to 3'	.75	6.50	60.00		2.00	11.00	130.00
LIGUSTRUM Vulgare				Purpleleaf Plum (Pltg. Guide Pages 14 & 24)			
(Planting Guide Page 24) 2 to 3'	50	4.50	40.00	2 to 3'	1.50	13.00	120.00
3 to 4'	.75	6.50	60.00	2 to 3'	1.75	16.00	140.00
LONICERA Fragrantissima				PRUNUS Triloba			
(Planting Guide Page 24)				(Pltg. Guide Pages 14 & 24)	1.0"	11 =0	110.00
18 to 24"	1.00	9.50	85.00	2 to 3'	1.25	$11.50 \\ 16.00$	$110.00 \\ 140.00$
LONICERA Maacki					1.79	10.00	140.00
(Planting Guide Page 24) 2 to 3'	1.05	11 50	110.00	PRUNUS Virginiana (Planting Guide Page 24)			
LONICERA Morrowi	1.25	11.50	110.00	2 to 3'	1.25	11.50	110.00
(Planting Guide Page 24)				3 to 4'	1.75	16.00	140.00
2 to 3'	.75	7.00	65.00	RHAMNUS Cathartica			
2 to 3'	1.00	9.00	85.00	(Planting Guide Page 24) 2 to 3'	1.00	0 =0	05.00
(Planting Cuida Page 24)				2 to 3'	1.00	12.00	85.00 95.00
(Planting Guide Page 24)	.75	7.00	65.00	DILAMNIIC Engage-1-	1.20	12.00	99.00
2 to 3'	1.00	9.00	85.00	RHAMNUS Frangula (Planting Guide Page 24)			
Rosy Tartarian Honeysuckle				2 to 3'	1.00	9.50	85.00
(Planting Guide Page 24)	7.5	7.00	65.00	2 to 3'	1.25	12.00	95.00
2 to 3'	1.00	$\frac{7.00}{9.00}$	$65.00 \\ 85.00$	RHODOTYPOS Kerrioides			
LONICERA Ruprechtiana	2.50	2.00	23.00	(Planting Guide Page 24) 18 to 24"	1.05	11 50	100.00
(Planting Guide Page 24)				18 to 24"	1.25	$11.50 \\ 13.50$	$100.00 \\ 125.00$
2 to 3'	1.00	9.00	85.00		1.00	10.00	120,00
White Belle Honeysuckle (Planting Guide Page 24)				RHUS Canadensis (Planting Guide Page 25)			
2 to 3'	.75	7.00	65.00	(Planting Guide Page 25) 2 to 3'	1.00	9.50	85.00
2 to 3'	1.00	9.00	85.00	3 to 4'	1.25	12.00	115.00

			(00110	l l			
(Planting Guide Page 25) 18 to 24"	each \$1.00	Price per 10 \$ 9.50	Price per 100 \$ 85.00	Red Rosa Rugosa Pr (Planting Guide Page 25) ea 2 yr. 2 to 3'	ice P	er 10	Price per 100
RHUS Cotinus (Planting Guide Page 25)	1.25	11.50	100.00	ROSA Rugosa Sir. Thomas Lipton (Planting Guide Page 25) 2 yr. 18 to 24"		11.50	\$ 95.00
2 to 3'	1.50	13.50	125.00	White Rosa Rugosa (Planting Guide Page 26)		17.50	150.00
2 to 3'		11.50	100.00	2 yr. 18 to 24"		13.50	125.00
(Planting Guide Page 25) 2 to 3' Purple Smoke Tree (Planting Guide Page 25)	1.00	9.50	85.00	2 to 3'		11.50	95.00
2 to 3'	1.60	15.00	140.00	2 to 3'		9.50	85.00
2 to 3'	$\frac{.75}{1.00}$	$\frac{7.00}{9.50}$	$65.00 \\ 85.00$	Golden European Elder		9.50	85.00
RIBES Alpinum (Planting Guide Page 25) 2 to 3'	1.00	9.50	85.00	2 to 3'	75 00	7.00 9.50	$65.00 \\ 85.00$
RIBES Aureum (Planting Guide Page 25) 2 to 3'	1.00	$9.50 \\ 10.00$	85.00 95.00	(Planting Guide Page 26) 2 to 3'	00 25 1	$9.50 \\ 1.50$	$85.00 \\ 100.00$
RIBES Sanguineum (Planting Guide Page 25) 2 to 3'		11.50	95.00	Variegated Elder (Planting Guide Page 26) 2 to 3'	00	9.50	85.00
ROBINIA Hispida (Planting Guide Page 25) 2 to 3'		11.50	100.00	SPIREA Anthony Waterer (Planting Guide Page 26) 12 to 18"	00	9.50	85.00
ROSA Blanda (Planting Guide Page 25)				SPIREA Billiard (Planting Guide Page 26)		1.50	95.00
2 yr. No. 1		11.50	95.00	2 to 3')0	8.00 9.50	75.00 85.00
2 yr. No. 1	1.25	11.50	95.00	12 to 18")0 25 1	9.50 1.50	$85.00 \\ 95.00$
2 yr. No. 1	.75	7.00	65.00	(Planting Guide Page 26) 18 to 24")0 25 1	$9.50 \\ 1.00$	85.00 95.00
(Planting Guide Page 25) 2 yr. No. 1	1.25	11.50	95.00	SPIREA Froebel (Planting Guide Page 26)		9.50	85.00
(Planting Guide Page 25) 2 yr. No. 1	1.25	11.50	95.00	12 to 18"		1.00	95.00
(Planting Guide Page 25) 2 yr. No. 1	1.25	11.50	95.00	(Planting Guide Page 26) 2 to 3')0	9.50	85.00
ROSA Setigera (Planting Guide Page 25) 2 yr. No. 1	1.00	9.50	85.00	(Planting Guide Page 26) 2 to 3'	25 1	2.00	100.00
ROSA Rugosa Blanc Dbl. De Coubert (Planting Guide Page 25)	0.00	17.50	150.00	(Planting Guide Page 26) 12 to 18"	00 25 1	$9.50 \\ 1.50$	85.00 95.00
2 yr. 18 to 24"				SPIREA Latifolia (Planting Guide Page 27) 2 to 3'	25 1	1.50	95.00
ROSA Rugosa F. J. Grootendorst (Planting Guide Page 25)		17.50	150.00	SPIREA Pink Japanese (Planting Guide Page 27) 12 to 18"	00	9.50	85.00
2 yr. 18 to 24"		17.50	150.00	12 to 18"	5 1	1.50	95.00
2 yr. 18 to 24"ROSA Rugosa New Century	2.00	17.50	150.00	2 to 3'	0 1	2.00	110.00
(Planting Guide Page 25) 2 yr. 18 to 24" ROSA Rugosa Nova Zembla	2.00	17.50	150.00	(Planting Guide Page 27) 2 to 3' 1.0 SPIREA Sorbifolia Sorbaria	0	9.50	85.00
(Planting Guide Page 25) 2 yr. 18 to 24"	2.00	17.50	150.00	(Planting Guide Page 27) 2 to 3'	0	9.50	85.00
(Planting Guide Page 25) 2 yr. 2 to 3'	1.25	11.50	95.00	(Planting Guide Page 27) 18 to 24"	0	9.00	85.00
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		(Contin	nueu)		
SPIREA Thunbergii Price	Price	Price	TAMARIX Gallica Indica Pric	e Price	Price
(Planting Guide Page 27) each 18 to 24" \$1.00 2 to 3' 1.25	per 10	per 100	(Planting Guide Page 28) eac 2 to 3' \$.7 3 to 4' .9	h per 10	per 100
18 to 24"\$1.00	$9.50 \\ 12.00$	\$ 85.00 100.00	3 to 4'	75 \$ 7.00 00 8.50	$\begin{array}{c} \$ \ 65.00 \\ 75.00 \end{array}$
SPIREA Van Houtte	12.00	200.00	VIBURNUM Acerifolium		
(Plenting Cuide Page 27)			(Planting Guide Page 29)		
2 to 3'	4.50	40.00	18 to 24" 1.5	50 13.50	125.00
(Flanting Guille 1 age 21) 2 to 3'	$9.50 \\ 12.50$	$85.00 \\ 100.00$	VIBURNUM Americanum		
STEPHANANDRA Flexuosa	12.00	200100	(Planting Guide Page 29)	25 11.50	95.00
(Planting Guide Page 27)			2 to 3'	50 13.50	125.00
2 to 3' 1.00	9.50	85.00	VIBURNUM Carlesi		
SYMPHORICARPOS Racemosus			(Planting Guide Page 29)	- 40.00	
(Planting Guide Page 27)	7.00	65.00	18 to 24" 1.7 2 to 3' 2.0	$75 16.00 \\ 19.00$	$150.00 \\ 180.00$
18 to 24"	9.50	85.00	VIBURNUM Cassinoides	70 10.00	100.00
SYMPHORICARPOS Vulgaris			(Planting Guide Page 29)		
(Planting Guide Page 27)	7.00	65.00	2 to 3' 1.2	25 11.50	110.00
18 to 24"	9.50	85.00	Common Snowball (Planting Guide Page 29)		
SYRINGA or LILAC			2 to 3'	50 13.50	125.00
Common Blue			2 to 3'	75 15.00	
(Planting Guide Page 28) 2 to 3' 1.25	11.50	95.00	VIBURNUM Dentatum		
Common Violet	11.00	56.00	(Planting Guide Page 29)	25 11.50	110.00
(Planting Guide Page 28)			2 to 3'	50 13.50	
(Planting Guide Page 28) 2 to 3'	11.50	95.00	VIBURNUM Dilatatum		
Vulgaris (Common Purple)			(Planting Guide Page 29)		
(Planting Guide Page 28)	7.00	65.00	2 to 3' 1.5	25 11.50	110.00
2 to 3'	9.50	85.00	Japanese Snowball (Planting Guide Page 29)		
Common White			2 to 3'	75 15.00	125.00
(Planting Guide Page 28)	9.50	85.00	VIBURNUM Lantana		
2 to 3'	11.50	95.00	(Planting Guide Page 29)	05 10.00	110.00
Persica (Persian Purple)			2 to 3'	$\begin{array}{ccc} 25 & 12.00 \\ .50 & 13.50 \end{array}$	
(Planting Guide Page 28)		05.00	VIBURNUM Lentago	20100	120100
2 to 3'	$11.50 \\ 13.50$	$95.00 \\ 125.00$	(Planting Guide Page 29)		
Persian White	10.00	120.00	2 to 3' 1.	25 12.00	110.00
(Planting Guide Page 28)			VIBURNUM Molle (Planting Guide Page 29)		
2 to 3' 1.50	13.50	125.00	18 to 24" 1.	25 11.50	100.00
Persian Red			VIBURNUM Nudum		
(Planting Guide Page 28) 2 to 3'	13.50	125.00	(Planting Guide Page 30)	05 11 54	100.00
Japonica White			18 to 24" 1.	.25 11.50	100.00
(Planting Guide Page 28)	0.50	05.00	VIBURNUM Opulus (Planting Guide Page 30)		
2 to 3'	$9.50 \\ 11.50$	$85.00 \\ 95.00$	2 to 3'	.25 11.50	
Josikaea				.50 13.50	125.00
(Planting Guide Page 28)		o= 00	VIBURNUM Prunifolium (Planting Guide Page 30)		
2 to 3'	$9.50 \\ 11.50$		2 to 3' 1.	.25 11.50	100.00
Chinensis	11.00	00.00	VIBURNUM Pubescens		
(Planting Guide Page 28)			(Planting Guide Page 30) 2 to 3'	.25 11.50	100.00
2 to 3' 1.25	11.50	95.00	VIBURNUM Sieboldi	.20 11.0	100.00
French Grafted Lilacs in the			(Planting Guide Page 30)		
following varieties: (Planting Guide Page 28)			18 to 24" 1.	.25 11.5	0 100.00
Alphonse LaVallee, Belle De Nancy,			VIBURNUM Tomentosum (Planting Guide Page 30)		
Charles Joly, Charles X, Charles Sargent, Edouard Andre, Frau			2 to 3' 1.	.25 11.5	0 100.00
Bertha Dammann, Giraldi, Jeanne			WEIGELA Amabilis		
D'Arc, Ludwig Spaeth, Mme. Casi-			(Plenting Guide Page 20)	00 05	0 05 00
mir Perier, Mme. Abel Chatenay, Mme. Lemoine, Marc Micheli, Marie			2 to 3' 1.	.00 9.5	0 85.00
Legraye, President Grevy, Princess			WEIGELA Desbois		
Alexandra.			2 to 3'	.00 9.5	0 85.00
All varieties noted above: 18 to 24"	13.50	125.00	(Planting Guide Page 30) 2 to 3'	.25 11.0	
2 to 3' 2.00	17.50		WEIGELA Dwarf Variegated		
Also we have a few varieties in		0500	(Planting Guide Page 30)	95 11 5	0 95.00
4 to 5' plants 3.00	27.50	250.00	2 to 3' 1	25 11.5	0 99.00
TAMARIX African			WEIGELA Eva Rathke		
(Planting Guide Page 28)	7.00	65.00	(Planting Guide Page 30) 18 to 24"	1.50 13.5	
2 to 3'	8.50		18 to 24"	1.75 16.0	
TAMARIX Gallica			WEIGELA Floribunda		
(Planting Guide Page 28)		0 0 00	(Planting Guide Page 30)	1.50 13.5	0 125.00
2 to 3'	7.00		2 to 3'	1.50 15.5 1.75 16.0	
ə to 4	, 0.0	10.00			

FLOWERING SHRUBS

(Continued)

		_ :	, in the second		
	Price	Price	WEIGELIA Stelzner Price	Price	Price
(Planting Guide Page 30) each	per 10	per 100	(Planting Guide Page 30) each	per 10	per 100
2 to 3'\$1.10	\$10.00	\$ 95.00	2 to 3'\$1.25	\$11.50	\$ 95.00
WEIGELA Rosea			WEIGELA Van Houtte		
(Planting Guide Page 30)			(Planting Guide Page 30)		
2 to 3' 1.00	9.00	85.00	2 to 3' 1.00	9.50	85.00
3 to 4' 1.25	11.50	95.00	3 to 4' 1.25	11.50	95.00
WEIGELA Candida			ZANTHOXYLUM Americanum		
(Planting Guide Page 30)			(Planting Guide Page 30)		
2 to 3' 1.00	9.00	85.00	2 to 3'	11.50	95,00
3 to 4' 1.25	11.50	95.00			

PONTIAC HEDGING

Althea, Deutzia, Lilacs, Rosa Rugosa, Spireas, Syringas, etc., are desirable for hedges. See Shrubs.

18 to 24"ARBOR VITAE	100.00	Californ 12 18 2	to to to to		er 100 \$10.00 12.00 15.00
BARBERRY Thunbergii 12 to 18" 18 to 24" PRIVET Amoor River 18 to 24"	30.00	1bota 12 18 NORW 12 18	to to AY to to	18"	$17.50 \\ 22.50$ 95.00 125.00

PONTIAC FOREST TREE SEEDLINGS

Not less than 100 in an order. This is imperative. Show "Seedling" and size on order blank.

CATALPA, Speciosa 18" 2' ELM, American 18" 2' LOCUST, Black 18"		Price per 1000 \$ 40.00 50.00 40.00 50.00	MULBERRY Russian Price per 100 per 1000 per 1000 Price per 1000 per 1000 18" \$ 5.00 \$ 40.00 NORWAY SPRUCE Seedlings 10.00 75.00 POPLAR, Carolina 15.00 125.00
2'	4.00	35.00	Suitable for growing for timber, fence posts, or re- forestation.
MAPLE (Silver or Soft)			
18"	5.00	40.00	For larger quantities, write for special prices.
2'	7.50	50.00	

VINES

All 2 yr. No. 1 Field Grown

		Price per 10	Price per 100			Price per 10	Price per 100
ACTINIDIA Polygana (Planting Guide Page 32)	\$1.25	\$11.50	\$ 95.00	CLEMATIS Paniculata (Planting Guide Page 32) CLEMATIS Ramona	\$1.00	\$ 9.50	\$ 85.00
AKEBIA Quinata (Planting Guide Page 32)	1.00	9.50	85.00	(Planting Guide Page 32) CLEMATIS Texensis	2.00	17.50	150.00
AMPELOPSIS Quinquefolia (Planting Guide Page 32)	1.00	9.50	85.00	(Planting Guide Page 33)	2.00	17.50	150.00
AMPELOPSIS Quinquefolia Engelmanni				(Planting Guide Page 33)	1.25	11.50	95.00
(Planting Guide Page 32) AMPELOPSIS Tricuspidata	1.00	9.50	85.00	EUONYMUS Radicans Reticulatus (Planting Guide Page 33)	1.25	11.50	95.00
(Planting Guide Page 32) ARISTOLCHIA Sipho	1.50	13.50	125.00	(11111111111111111111111111111111111111	1.50	13.50	125.00
(Planting Guide Page 32) BIGNONIA Radicans	2.00	17.50	150.00	(- 111111	1.00	9.00	85.00
(Planting Guide Page 32) CELASTRUS Scandens	1.25	11.50	95.00	Scarlet Trumpet Honeysuckle (Planting Guide Page 33)	1.25	11.50	95.00
(Planting Guide Page 32) CLEMATIS Fairy Queen	1.25	11.50	95.00	Yellow Trumpet Honeysuckle (Planting Guide Page 33)	1.25	11.50	95.00
(Planting Guide Page 32) CLEMATIS Henryi	2.00	17.50	150.00	LYCIUM Chinese (Planting Guide Page 33)	1.00	9.50	85.00
(Planting Guide Page 32)	2.00	17.50	150.00	WISTERIA Frutescens (Planting Guide Page 33)	1.25	11.50	95.00
CLEMATIS Jackmani (Planting Guide Page 32)	2.00	17.50	150.00	WISTERIA Sinensis (Planting Guide Page 33)	1.25	11.50	95.00
CLEMATIS Madame Edouard (Planting Guide Page 32)	Andre 2.00	17.50	150.00	WISTERIA White Chinese (Planting Guide Page 33)	1.50	13.50	125.00

Roses

HYBRID TEA			See Planting Guide Price Price Pages 36-37 each per 10	Price
All 2 yr. No. 1 Field Grown	Plants		Pages 3637 each per 10	per 100
•		D	Persian Yellow\$1.25 \$11.50	\$ 95.00
See Planting Guide Price Pages 34—36 each	per 10	Price	Prince Camille De Rohan 1.25 11.50	95.00
Betty\$1.50	\$13.50	per 100 \$125.00	Soliel D'Or 1.25 11.50	95.00
Columbia	13.00	125.00	Tom Wood	95.00
Duchess of Wellington 1.50	13.50	125.00	Ulrich Brunner 1.25 11.50	95.00
Francis Scott Key 1.50	13.50	125.00	BABY RAMBLERS-2 Yr., No. 1, Field Gro	wn
General Macarthur 1.50	13.50	125.00	See Planting Guide Price Price	Price
George C. Waud 1.50	13.50	125.00	Page 37 each per 10	per 100
Golden Emblem 2.00	17.50	150.00	Jeanne D'Arc\$2.00 \$15.00	\$135.00
Gruss An Teplitz 1.50	13.50	125.00	Jessie 2.00 15.00	135.00
Hadley 1.50	13.50	125.00	Joseph Guy	135.00
Indiana 1.50	13.50	125.00	Maman Levavasseur 2.00 15.00	135.00
Jonkheer J. L. Mock	13.50	$125.00 \\ 125.00$	CLIMBERS AND RAMBLERS	
Jubilee 1.50 Kaiserin Auguste Victoria 1.50	$13.50 \\ 13.50$	125.00 125.00	2 Yr., No. 1, Field Grown	
Killarney 1.50	13.50	125.00	See Planting Guide Price Price	Price
Killarney Brilliant 1.50	13.50	125.00	Pages 37—38 each per 10	per 100
Killarney Brilliant 1.50 Killarney Queen 1.50	13.50	125.00	Aglaia\$1.50 \$13.50	\$125.00
Lady Alice Stanley 1.50	13.50	125.00	American Pillar 1.50 13.50	125.00
Lady Alice Stanley 1.50 Lady Hillingdon 1.50	13.50	125.00	Baltimore Belle 1.25 10.00	90.00
LaFrance 1.50	13.50	125.00	Bess Lovett	135.00
Laurent Carle	13.50	125.00	Climbing American Beauty 1.50 13.50 Crimson Rambler 1.25 10.00	$125.00 \\ 90.00$
Los Angeles	15.00	135.00	Dr. W. Van Fleet	125.00
Mme. Abel Chatenay 1.50	13.50	125.00	Dorothy Perkins	90.00
Mme. Butterfly 1.50 Mme. Caroline Testout 1.50	$13.50 \\ 13.50$	$125.00 \\ 125.00$	Empress of China 1.25 10.00	90.00
Mme. Edouard Herriot	13.50	125.00	Excelsa	90.00
Maman Cochet	13.50	125.00	Flower of Fairfield 1.50 13.50	125.00
Milady 1.50	13.50	125.00	Gardenia 1.50 13.50	125.00
Miss Willmott 1.50	13.50	125.00	Hiawatha 1.50 13.50	125.00
Mrs. Aaron Ward 1.50	13.50	125.00	Lady Gay 1.50 13.50	125.00
Mrs. George Shawyer 1.50	13.50	125.00	Paul's Scarlet Climber 1.50 13.50	125.00
My Maryland 1.50	13.50	125.00	Silver Moon	$125.00 \\ 125.00$
Ophelia	13.50	125.00	Tausendschon	125.00 125.00
Radiance	13.50	125.00	White Dorothy	90.00
Red Radiance 1.50 Souv. De Claudius Pernet 2.00	$13.50 \\ 17.50$	$125.00 \\ 150.00$	Wichuriana 1.50 13.50	125.00
Sunburst	13.50	125.00	POLYANTHA—2 Yr., No. 1, Field Grow	
White Killarney 1.50	13.50	125.00		
White Maman Cochet 1.50	13.50	125.00	See Planting Guide Price Price Page 38 each per 10	Price
Winnie Davis 1.50	13.50	125.00	Page 38 each per 10 Clotilde Soupert\$2.00 \$15.00	per 100 \$135.00
HVDDID DEDDETHAL				\$155.00
HYBRID PERPETUAL			TREE Name to offen the	
All 2 yr. No. 1 Field Grown	Plants		Tree Roses (Page 38)None to offer the	iis year
See Planting Guide Price	Price	Price	MOSS-2 Yr., No. 1, Field Grown	Price
Pages 36—37 each	per 10	per 100	See Planting Guide Price Price Pages 34—38 each per 10 Crested Moss \$125 \$1150	per 100
Alfred Colomb\$1.25	\$11.50	\$ 95.00	Crested Moss\$1.25 \$11.50	\$95.00
Anna De Diesbach	11.50	95.00	RUGOSA-2 Yr., No. 1, Field Grown	400.00
Baron De Bonstetten	$11.50 \\ 11.50$	$95.00 \\ 95.00$		T
Clio	11.50 11.50	95.00	See Planting Guide Price Price	Price
Coquette Des Alps 1.25	11.50	95.00	Page 38 each per 10	per 100 \$ 95.00
Earl of Dufferin	11.50	95.00	Red Rugosa	150.00
Eugene Furst 1.25	11.50	95.00	F. J. Grootendorst	150.00
Frau Karl Druschki 1.25	11.50	95.00	Conrad Ferdinand Meyer 2.00 17.50	150.00
General Jacqueminot 1.25	11.50	95.00	Mme. Georges Bruant 2.00 17.50	150.00
George Arends 1.25	11.50	95.00	New Century 2.00 17.50	150.00
Gloire Lyonnaise	$\frac{11.50}{11.50}$	95.00 95.00	Nova Zembla	150.00
Hugh Dickson	11.50 11.50	95.00	White Rugosa 1.50 13.50	125.00
J. B. Clark	11.50	95.00	MISCELLANEOUS-2 Yr., No. 1, Field Gro	own
John Hopper 1.25	11.50	95.00	See Planting Guide Price Price Page 38 each per 10	Price
Magna Charta	11.50	95.00	Page 38 each per 10	per 100
Margaret Dickson 1.25	11.50	95.00	Hugonis Rose\$2.00 \$17.50	\$150.00
Marshall P. Wilder 1.25	11.50	95.00	Sweet Briar 1.25 11.50	95.00
Mrs. John Laing 1.25	11.50	95.00	Prairie Rose 1.00 9.50	85.00

HARDY HERBACEOUS PERENNIALS

Strong Field Grown Plants

	rice	Price	Price			Price	Price
Pages 4051	each	per 10	per 100	Pages 40-51	each	per 10	per 100
ACHILLEA Boule De Neige	.60	\$ 5.50	\$ 50.00	AQUILEGIA Skinneri	\$.60	\$ 5.50	\$ 50.00
Pink Yarrow	.60	5.50	50.00	ASTER Alpinus	.60	5.50	50.00
ACHILLEA Ptarmica	.60	5.50	50.00	ASTER Novae-Angliae	.60	5.50	50.00
ALTHEA Rosea Hollyhock	.60	5.50	50.00	ASTER Ptarmicoides	.60	5.50	50.00
ALYSSUM Dwarf Goldentuft	.60	5.50	50.00	AUBRIETIA Deltoidea	.70	6.50	60.00
ANCHUSA Myosotidiflora	.60	5.50	50.00	AVENS Bulgarian	.60	5.50	50.00
ANCHUSA Opal Bugloss		5.50	50.00	AVENS Double Crimson		5.50	50.00
ANEMONE Japonica		5.50	50.00	BAPTISIA Australis	.60	5.50	50.00
ANEMONE Queen Charlotte		5.50	50.00	BOCCONIA Cordata	.60	5.50	50.00
Whirlwind ANEMONE		5.50	50.00	BOLTONIA Asteriodes	.60	5.50	50.00
ANTHEMIS Tinctoria		5.50	50.00	BUDDLEIA Juno Butterflybush	1.00	9.50	85.00
AQUILEGIA Canadensis		5.50	50.00	CAMPANULA Carpatica		5.50	50.00
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HARDY HERBACEOUS PERENNIALS

				,			
	rice		Price		rice		Price
Pages 40—51 e	ach	per 10	per 100		ach	per 10	per 100
Cup-and-saucer Bellflower\$.60	\$ 5.50	\$ 50.00	LILIUM Auratum\$.80	\$ 7.50	\$ 70.00
CAMPANULA Mirabilis		5.50	50.00	LILIUM Candidum		7.50	70.00
CAMPANULA Pyramidalis	.60	5.50	50.00		.80	7.50	70.00
CAMPANULA Persicifolia	.60	5.50	50.00		.80	7.50	70.00
CENTAUREA MacrocephalaCERASTIUM Tomentosum	.70	6.50	60.00	LILIUM Speciosum	.80	7.50	70.00
CERASTIUM Tomentosum	.60	5.50	50.00	LILIUM Tigrinum	.80	7.50	70.00
CHELONE Lyoni	.60	5.50	50.00	LIMONIUM Latifolium	.60	5.50	50.00
CHRYSANTHEMUM	.60	5.50	50.00	LINUM Perenne	.60	5.50	50.00
Excelsior	.60	5.50	50.00	LUPINUS	.60	5.50	50.00
Golden Climax	.60	5.50	50.00	LYTHRUM Rose Loosestrife	.60	5.50	50.00
Golden Queen	.60	5.50	50.00	LYCHNIS Chalcedonica	.60	5.50	50.00
Indian	.60	5.50	50.00	MISCANTHUS	0.0	F F0	F0.00
Indicum	.60	5.50	50.00	Golden Zebra Grass	.60	5.50	50.00
Maximum	.60	5.50	50.00	Maiden Grass	.60	5.50	50.00
Old Homestead Skibo	.60	5.50	50.00		.60	5.50	50.00
	.60	5.50	50.00	MONARDA Didyma	.60 .60	5.50	$50.00 \\ 50.00$
Uliginosum Victory	.60	5.50	50.00	MYOSOTIS Alpestris	.80	$\frac{5.50}{7.50}$	70.00
COREOPSIS Lanceolata	.60	$\frac{5.50}{5.50}$	50.00 50.00		.70	6.50	60.00
DICENTRA Formosa	.85	8.00	75.00	PEONIES—3 to 5 eye field grown		0.50	00.00
DICENTRA Spectabilis	.85	8.00	75.00	Albiflora	1.00	9.00	85.00
DICTAMUS Albus	.60	5.50	50.00	Boule De Neige	1 00	9.00	85.00
DIGITALIS Com. White Foxglove	.60	5.50	50.00	Canari		11.50	100.00
DIGITALIS Purpurea	.60	5.50	50.00	Charlmagne		13.50	115.00
DELPHINIUM Belladonna	.60	5.50	50.00	Felix Crousse		13.50	115.00
DEL. Chinese Grandifl'm Azureum	.60	5.50	50.00	Festiva		11.50	100.00
DEL. Chinese Grandiflorum		3.03	23.00	Festiva Maxima		11.50	100.00
Violaceum Rubrum	.60	5.50	50.00	Francois Ortegat		13.50	115.00
DELPHINIUM Formosum	.60	5.50	50.00	La Tulipe	1.50	13.50	115.00
DELPHINIUM				Mme Crousse	1.50	13.50	115.00
Grandiflorum Chinense	.60	5.50	50.00	Mme. Jules Calot	1.50	13.50	115.00
DELPHINIUM Hybridum	.60	5.50	50.00	Mons Jules Elie	1.75	15.00	130.00
King of Delphiniums	.60	5.50	50.00	Ne Plus Ultra		13.50	115.00
DELPHINIUM Nudicaule	.75	7.00	65.00	Officinalis		13.50	115.00
DIANTHUS Deltoides	.60	5.50	50.00	Queen Victoria	1.50	13.50	115.00
DIANTHUS Caryophyllus	.60	5.50	50.00	Suffruticosa		13.50	115.00
DIANTHUS Grenadin	.60	5.50	50.00	PAPAVER Alpinum	.60	5.50	50.00
DIANTHUS Newport	.60	5.50	50.00	PAPAVER Bracteatum	.60	5.50	50.00
DIANTHUS Perpetual	.60	5.50	50.00	PAPAVER Nudicaule	.60	5.50	50.00
DIANTHUS Plumarius	.60	5.50	50.00	PAPAVER Orientale	.60	5.50	50.00
DIANTHUS BARBATUS P. Bty.	.60	5.50	50.00	PENTSTEMON Torrey Pentstemon	.60	5.50	50.00
DIANTHUS BARBATUS				PHLOX			
Scarlet Queen	.60	5.50	50.00	Athis	.75	7.00	60.00
DIANTHUS BARBATUS	0.0	F F0	F0.00	Bridesmaid	.75	7.00	60.00
White Reserve	.60	5.50	50.00	Coquelicot	.75	7.00	60.00
DORONICUM Showy Leopardbane	.60	5.50	50.00	Elizabeth Campbell	.75	7.00	60.00
ECHINACEA Purpurea	.60	5.50	50.00	Lassburg	.75	7.00	60.00
ERIGERON SpeciosusERINUS Alpinus	.60	5.50	50.00	Mme, Benzanson	.75	7.00	$60.00 \\ 60.00$
GAILLARDIA Aristata	.60	$\frac{5.50}{5.50}$	$\frac{50.00}{50.00}$	Mme. Prosper Langier	.75	$7.00 \\ 7.00$	60.00
GYPSOPHILA Paniculata	.60	5.50	50.00	Miss Lingard	.75 .75	7.00	60.00
HELENIUM Riverton Gem	.60	5.50	50.00	Rheinlander	.75	7.00	60.00
HELANTHEMUM Alpestre	.60	5.50	50.00	Riverton Jewell	.75	7.00	60.00
HELIANTHUS Atrorubens	.60	5.50	50.00	Rose Moss	.75	7.00	60.00
HELIANTHUS Maximilian	.60	5.50	50.00	Rosenberg	.75	7.00	60.00
HELIOPSIS Lemon	.60	5.50	50.00	Siebold	.75	7.00	60.00
Pitcher HELIOPSIS	.60	5.50	50.00	Sir Edwin Landseer	.75	7.00	60.00
HEMEROCALLIS Flava	.60	5.50	50.00	R. P. Struthers	.75	7.00	60.00
HEMEROCALLIS Luteola	.60	5.50	50.00	Widar	.75	7.00	60.00
HEMEROCALLIS Middendorffi	.60	5.50	50.00	White Moss	.75	7.00	60.00
HEPATICA Triloba	.60	5.50	50.00	PHYSOSTEGIA Virginiana PLATYCODON Grandiflorum	.60	5.50	50.00
HEUCHERA Brizoides	.60	5.50	50.00	PLATYCODON Grandiflorum	.60	5.50	50.00
HIBISCUS Moscheutos	.60	5.50	50.00	White Balloonflower	.60	5.50	50.00
HIBISCUS Oculiroeus	.60	5.50	50.00	PLUMBAGO Ceratostigma	co	5.50	50.00
HOSTA PlantagineaWavyleaf Plantainlily	.60	5.50	50.00	Plumbaginoides	.60		50.00
IDEDIC Asthonor Condition	.75	7.00	65.00	POLYGONUM CompactumPOLYGONUM Multiflorum	.60	$5.50 \\ 5.50$	50.00
IBERIS Aethionema Corodifolium	.60	5.50	$50.00 \\ 50.00$.60	5.50	50.00
IBERIS SempervirensIRIS	.60	5.50	50.00	PRIMULA JaponicaRUDBECKIA Hirta	.60	5.50	50.00
Oriental and Siberian Iris	.60	5.50	50.00	RUDBECKIA Laciniata	.60	5.50	50.00
Alcazar	.60	5.50	50.00	SALVIA Azurea Grandiflora	.60	5.50	50.00
Candelabre	.60	5.50	50.00	SALVIA Pratensis	.60	5.50	50.00
Florentina	.60	5.50	50.00	SAXIFRAGA Aizoon	.60	5.50	50.00
Germanica	.60	5.50	50.00	SAXIFRAGA Cordifolia	.60	5.50	50.00
Jeanne D'Arc	.60	5.50	50.00	SCABIOSA Caucasica	.60	5.50	50.00
Kaempferi	.60	5.50	50.00	SEDUM Purple, Showy Stonecrop	.60	5.50	50.00
Kuro-Kumo	.60	5.50	50.00	SEDUM Sieboldi	.60	5.50	50.00
Siberica Alba	.60	5.50	50.00	SEDUM Spectabile	.60	5.50	50.00
SIBERICA Atropurpurea	.60	5.50	50.00	SEMPERVIVUM Arachnoideum	.60	5.50	50.00
Tamerlan	.60	5.50	50.00	SILENE Alpestris	.60	5.50	50.00
KNIPHOFIA (Bonfire Torchlily)	.75	7.00	65.00	STOKESIA LaevisWhite STOKESIA	.60	5.50	50.00
LATHRYUS Latifolius	.60	5.50	50.00	White STOKESIA	.60	5.50	50.00
Pink Perennial Pea	.60	5.50	50.00	THALICTRUM Aquilegifolium	.60	5.50	50.00 50.00
White Perennial Pea	.60	5.50	50.00	TRILLIUM Grandiflorum	$.60 \\ .75$	$\frac{5.50}{7.00}$	60.00
LIATRIS Pycnostachya LIATRIS Scariosa	.60	$5.50 \\ 5.50$	50.00 50.00	TRITONIA Orange	.60	5.50	50.00
Dilling Statiosa	.00	0.00				3.00	
			F 1	1 7			

HARDY	HERRA	CEOUS	PERENNIALS
HARDI	11FADB	COLUM	I PARTINIALIS

HARDY HERBACE	ous Perennials
(Continued)	See Planting Guide Price Price Price
See Planting Guide Price Price Price Pages 40—51 Price each per 10 per 100	Pages 40—51 each per 10 per 100 VIOLA Cornuta Admiration
VERONICA Spicata\$.70 \$ 7.00 \$ 60.00	VIOLA Cornuta Lutea
VERONICA Teucrium Prostrata70 7.00 60.00	YUCCA Adam's Needle
VINCA White Common Periwinkle .60 5.50 50.00	YUCCA Filamentosa
Pontia	O Pui po
For Spring Planting Only Price Price	Price Price each per doz.
each per doz.	DAHLIA, Red\$.50 \$ 5.00
CALADIUM\$.50 \$ 5.00 CANNA, Shenandoah, Red leaf with	DAHLIA, White
pink flower	GLADIOLUS, Assorted
CANNA, King Humbert, purple leaf with	Price Price
red flower	For Fall Planting Only per doz. per 100 per CROCUS
with yellow flower	HYACINTHS 5.00 35.00
red flower	JONQUILS
DAHLIA, Pink	TULIPS
FRUIT DE	PARTMENT
See Planting Guide Price Price Price	See Planting Guide Price Price Price
Pages 56-64 each per 10 per 100	Pages 56—64 each per 10 per 100
PONTIAC STANDARD APPLES Pontiac Special Apples—Prem. Red	All other varieties of Peaches x Trees 4 to 5'\$1.00 \$ 9.50 \$ 85.00
Pontiac Special Apples—Prem. Red x Trees 5 to 7'	x Trees 4 to 5' \$1.00 \$ 9.50 \$ 85.00 xx Trees 3 to 4'
xx Trees 4 to 5'	APRICOTS, all varieties listed
xx Trees 4 to 5'	x Trees 4 to 5'
xx Trees 4 to 5' 1.00 9.50 85.00	4 to 6' 3.00 27.50 250.00
Crab Apples—All varieties x Trees 5 to 7'	Japanese Walnut 3 to 4' 4.00 35.00 300.00
xx Trees 4 to 5'	QUINCE—All varieties listed
PONTIAC STANDARD PEARS	x Trees 4 to 5'
x Trees 5 to 7'	MULBERRY Downing and New American
xx Trees 4 to 5' 2.50 22.50 200.00	4 to 6' 3.00 27.50 225.00
All other varieties of Std. Pears	Russian 6 to 8' 1.50 13.50 125.00
x Trees 5 to 7'	GRAPES, Concord
PONTIAC DWARF PEARS	2 yr. No. 1
Same varieties as Std. Pears x Trees 3 to 4'	1 yr. No. 1
xx Trees 2 to 3' 1.25 10.00 85.00	2 yr. No. 1
PONTIAC PLUMS Japanese Plums, all varieties	1 yr. No. 1
x Trees 4 to 6' 2.00 17.50 150.00	2 yr. No. 1
xx Trees 3 to 4' 1.50 13.50 125.00	1 yr. No. 1
European Plums, all varieties x Trees 5 to 6' 2.00 17.50 150.00	GOOSEBERRIES—all varieties 2 yr. No. 1 plants
x Trees 5 to 6'	CURRANTS—all varieties listed
Pontiac Special Plum	Strong Plants
Chief Pontiac x Trees 5 to 6' 3.00 27.50 250.00	RHUBARB Eaton's Peach Flavored and
xx Trees 4 to 5' 2.50 22.50 200.00	Victoria
HANSEN HYBRID PLUMS Hanska, Sapa, Opata, Waneta	Strong 2 yr. No. 1 plants25 2.25 20.00 Price Price
x Trees 4 to 6' 2.25 20.00 175.00	Pontiac Special, Mercereau per 12 per 25 per 100
xx Trees 4 to 5'	Strong Plants
PONTIAC CHERRIES Sour Type Cherries, all varieties	Strong plants 2.00 3.50 10.00
x Trees 4 to 5' 2.00 17 50 150.00	DEWBERRY, Lucretia
xx Trees 3 to 4' 1.50 13.50 125.00 Sweet Cherries, all varieties	Strong Plants
x Trees 5 to 6'	Crimson Beauty, Erskine Park
vy Trees 4 to 5' 2.00 17.50 150.00	Strong Plants
Pontiac Special Cherry, LaDetroit x Trees xx Trees 3 to 4'	Strong Plants 2.00 3.50 10.00
xx Trees 3 to 4'	ASPARAGUS—All varieties listed
PONTIAC PEACHES	(Planting Guide Page 64) 2 yr. No. 1
Pontiac Special Varieties—Smith's Seedl's, Pontiac, Mooreh'se Wonder	2 31. 110. 1
x Trees 4 to 5' 1.50 13.50 125.00	
xx Trees 3 to 4' 1.25 11.50 95.00	1
STP A WIDED	RY PLANTS
For Spring Delivery Only.	Sell no less than 100 plants.
Per 100 Per 1000	Per 25 Per 100 Per 1000
Brandywine\$ 3.00 \$20.00	EVERBEARING VARIETIES
Bubach 3.00 20.00 Senator Dunlap 3.00 20.00	Progressive \$2.50 \$5.00 \$25.00 Superb 2.50 5.00 25.00
William Belt	Superb 2.50 5.00 25.00
Bulbs and Strawberry orders to be taken on separate	order blanks and we will ship direct to customer, by
Parcel Post or Express.	

TO SALESMEN

Instruction and Information

Carefully study the Instructions and Information contained herein. You will find all useful every day. Sell only varieties listed.

Sell only to responsible people. Don't sell to Indians, Negroes or irresponsible Whites. If sales are made to this class, in the accounting the salesman will be held responsible for the amount of the bill if not collected.

We grow stock particularly suited for planting above "Mason and Dixon" line, north, east and west.

Purchasers obtain full value for their money buying Pontiac Quality nursery products. The courage to ask a price shows salesmanship. When the salesman is given a new fruit, or some other nursery product, for introduction, on which there is practically no competition and immediately starts to cut the price given by his house he shows weak salesmanship.

Prospective orders of school, college, cemetery or park boards, or other large corporations or individuals, to be submitted to our office with a complete list of the stock required or a sketch of the grounds for a landscape drawing, or estimate. Figures will be made as low as possible consistent with quality, grades and quantities used.

The salesman is instructed to always explain to his customer, after the order is signed, that he, the customer, is to go or send for the stock of his order to the place of distribution on the first day of delivery, and that the company will not be responsible for any loss or damage to stock due to failure or delay of customer to call or send for it on the day appointed for delivery.

The salesman must also inform the customer that the stock will be delivered with the understanding cash is to be paid on delivery, and failure to do this will be a breech of contract and contrary to company's instructions.

Do not grant customer time or payment by note

without first consulting the company. If the salesman promises time or note payment we will hold him for the full amount of the order on settlement. We will furnish first-class stock and our prices are for Cash On Delivery. If stock is sold for less than list or other prices provided by us, our share of the difference to be charged to the salesman.

No order accepted without signature of buyer.

We pay the freight on agents' orders.

We box and pack free agents' orders.

We guarantee safe arrival. Orders lost or spoiled in transit we will refill free.

Entomologist's Certificate on each shipment.

We use the utmost care to avoid mistakes and our trees may be depended on to be true to label. Should any prove untrue, through error or otherwise, we will replace free of charge, but are liable further. Our just and liberal dealing is our strongest guarantee.

We make special prices on large orders.

We grow only the best known and standard varieties, including valuable novelties of our own, of recent introduction and real merit, thoroughly tested, cultivated, selected and improved until they have reached the highest mark of perfection. We are not competing with growers of cheap stock, having a small acreage and of very little responsibility.

SPECIAL SERVICE. We invite the correspondence of our salesmen or customers for information on subjects relating to the selection, planting and culture of all kinds of nursery products. This "Special Service" is free.

No order is legal that does not correspond with duplicate. No change in the verbiage of the order is allowed. We will carry out the provisions of the printed order, but will not be responsible for any verbal agreement between the salesman and customer.

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